# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 23, 2008

# THE COLONIAL BANCGROUP, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

1-13508

(Commission File Number)

63-0661573

(I.R.S. Employer Identification No.)

100 Colonial Bank Blvd. Montgomery, Alabama 36117 (Address of principal executive offices)

(334) 676-5000 (Registrant's telephone number)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant er any of the following provisions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

#### Item 7.01 Regulation FD Disclosure.

Information regarding the registrant's earnings results for the quarter ended December 31, 2007 is furnished herein pursuant to Item 2.02 of this Current Report on Form 8-K and as Regulation FD Disclosure.

#### Item 9.01 Financial Statements and Exhibits.

The following exhibits are furnished as Regulation FD Disclosure to this Current Report on Form 8-K:

Exhibit No.	Exhibit
99.1	Press Release Announcing Fourth Quarter Earnings.
99.2	Presentation materials to be used in connection with Colonial BancGroup's conference call to be held on January 23, 2008.

This report includes "forward-looking statements" within the meaning of the federal securities laws. Words such as "believes," "estimates," "plans," "expects," "should," "may," "might," "outlook," "potential" and "anticipates," the negative of these terms and similar expressions, as they relate to The Colonial BancGroup, Inc. (BancGroup) (including its subsidiaries or its management), are intended to identify forward-looking statements. The forward-looking statements in this report are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by such statements. In addition to factors mentioned elsewhere in this report or previously disclosed in BancGroup's SEC reports (accessible on the SEC's website at www.sec.gov or on BancGroup's website at www.colonialbank.com), the following factors, among others, could cause actual results to differ materially from forward-looking statements, and future results could differ materially from historical performance. These factors are not exclusive:

- economic conditions affecting real estate values and transactions in BancGroup's market and/or general economic conditions, either nationally or regionally, that are less favorable then expected;
- changes in the interest rate environment which expand or reduce margins or adversely affect critical estimates as applied and projected returns on investments;
- deposit attrition, customer loss, or revenue loss in the ordinary course of business;
- increases in competitive pressure in the banking industry and from non-banks;
- costs or difficulties related to the integration of the businesses of BancGroup and institutions it acquires are greater than expected;
- the inability of BancGroup to realize elements of its strategic plans for 2008 and beyond;
- natural disasters in BancGroup's primary market areas result in prolonged business disruption or materially impair the value of collateral securing loans;
- management's assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events;
- the impact of recent and future federal and state regulatory changes;
- current and future litigation, regulatory investigations, proceedings or inquiries;
- strategies to manage interest rate risk may yield results other than those anticipated;
- changes which may occur in the regulatory environment;
- a significant rate of inflation (deflation);
- acts of terrorism or war; and
- changes in the securities markets.

Many of these factors are beyond BancGroup's control. The reader is cautioned not to place undue reliance on any forward looking statements made by or on behalf of BancGroup. Any such statement speaks only as of the date the statement was made or as of such date that may be referenced within the statement. BancGroup does not undertake any obligation to update or revise any forward-looking statements.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE COLONIAL BANCGROUP, INC

By /s/ SARAH H. MOORE

Sarah H. Moore Senior Executive Vice President and Chief Financial Officer

Date: January 23, 2008



PRESS RELEASE

January 23, 2008

For more information contact:

Lisa Free (334) 676-5105

#### COLONIAL BANCGROUP REPORTS 4<sup>TH</sup> QUARTER EARNINGS; INCREASES DIVIDEND

#### **SUMMARY OF 2007 RESULTS:**

- Earnings per share of \$0.06 for the 4<sup>th</sup> quarter, including \$0.26 of provision in excess of net charge-offs and \$0.02 of merger and severance costs
- Significant increase in loan loss reserve to 1.50% of loans at 12/31/07 compared to 1.14% at 9/30/07 and 1.13% at 12/31/06
- Net charge-off ratio was 0.35% for 2007 and 0.88% annualized for the 4th quarter; \$34 million in net charge-offs in the 4th quarter; \$93 million in loan loss provision or 2.7 times 4th quarter net charge-offs
- Nonperforming assets ratio was 0.86% at 12/31/07 compared to 0.46% at 9/30/07
- Net interest income increased 1% over 2006; Net interest margin of 3.55% for 2007 and 3.43% for the 4th quarter
- Strong core noninterest income growth of 15% over 2006
- Average deposit growth of 5% over 2006
- · Closed and integrated the acquisition of Citrus and Chemical in December and Commercial Bank of Florida in June
- Total assets of \$26 billion at 12/31/07
- Increase in annual dividend rate to \$0.76

**MONTGOMERY, Ala.** - (NYSE: CNB) The Colonial BancGroup, Inc. Chairman, CEO and President, Robert E. Lowder, announced today that the Company had operating earnings per diluted share for the year ended December 31, 2007 of \$1.37, compared to \$1.71 in 2006. Net income per diluted share for the year ended December 31, 2007 was \$1.17 compared to \$1.72 in 2006.

Net income per diluted share in the fourth quarter of 2007 was \$0.06 compared to \$0.43 per share in the fourth quarter of 2006. The Company recognized \$0.02 of merger and severance expenses in the fourth quarter, bringing operating earnings per diluted share to \$0.08.

"In light of current economic conditions and after undertaking a comprehensive review of our asset portfolio in every market, Colonial has conservatively provided \$93 million in the quarter to build our loan loss reserves to 1.50% of loans. We believe that by increasing our loan loss reserves to that level, and providing 2.7 times more than our net charge-offs in the quarter, Colonial is well positioned to handle the continued weakness in the housing sector," said Mr. Lowder. The allowance for loan losses was \$239 million, or 1.50% of loans, at December 31, 2007, up from \$175 million, or 1.13% of loans, at December 31, 2006. The allowance represented 174% of nonperforming assets at December 31, 2007.

Colonial's net charge-offs were 0.35% of average loans for 2007, an increase from 0.12% for 2006. Colonial recorded net charge-offs in the fourth quarter of \$34 million, or 0.88% annualized of average loans in the quarter compared to annualized net charge-offs of 0.18% of average loans for the first nine months of the year. The nonperforming assets ratio at December 31, 2007 was 0.86% of period end loans and nonperforming assets compared to 0.46% at September 30, 2007 and 0.16% at December 31, 2006. Total nonperforming assets at December 31, 2007 were \$138 million. As expected, nonperforming assets primarily consisted of residential real estate loans in Florida.

Total loans were \$15.9 billion at December 31, 2007 compared to \$15.5 billion at December 31, 2006, a 3% increase. Excluding the two acquisitions completed in 2007 and the sale of residential real estate loans early in 2007, loans at December 31, 2007 declined

by 1% from December 31, 2006. "We began to see signs of overbuilding and excess inventories in 2006, mainly in markets and in property types with large speculative components. As a result, we tightened our underwriting standards considerably and therefore generated little new loan volume outside of the State of Texas, which so far remains a bright spot in the country," said Mr. Lowder.

Colonial's net interest income increased 1% over 2006. The net interest margin for 2007 was 3.55% compared to 3.71% for 2006. Net interest margin contracted 22 basis points to 3.43% in the fourth quarter from 3.65% in the third quarter primarily because intense deposit competition in our markets from money center banks, brokerage firms and other commercial banks prevented the Company from passing through the Federal Reserve rate cuts to depositors.

The Company completed the acquisition and integration of Citrus and Chemical Bancorporation, Inc. (C&C), headquartered in Lakeland, Florida in December. On the date of acquisition, C&C had \$533 million in loans, \$673 million in deposits and ten branches. "We are pleased to have the additional locations acquired in the fast growing area of Polk County, Florida. We have completed the conversion of C&C to Colonial's systems in order to offer our full range of banking products to our new Colonial customers," said Mr. Lowder.

Core noninterest income for 2007 grew a significant 15% over 2006 with increases in retail and mortgage banking fees, both of which increased 10%, and fees from financial planning services, which increased 19%. Other income includes income from real estate joint ventures and gains on sales of properties which also increased in 2007.

Noninterest expenses were well controlled. Colonial's efficiency ratio was 55.49% in 2007 compared to 55.34% in 2006. After rigorous analysis of staffing needs, salaries and benefits declined in 2007 from 2006.

"The daily reports of worsening economic conditions in the U.S., especially in the financial services sector, warrant comment. Fortunately, Colonial has no subprime exposure and

stopped lending in the riskiest condo-building areas well before these sweeping developments. Nonetheless, the illiquidity in the financial markets affects some of Colonial's borrowers markedly. Our special assets teams – which have seen and coped with these market cycles before – are working effectively to minimize the bank's exposure. I expect 2008 to bring further challenges to the industry, but with our solid capital and market places which are inherently attractive, Colonial is confident, that in the words of the old saying 'this too will pass'. Acting upon this belief, the Company approved a modest increase in the dividend at our most recent board meeting," said Mr. Lowder.

Colonial BancGroup operates 338 branches in Florida, Alabama, Georgia, Nevada and Texas with approximately \$26 billion in assets. The Company's common stock is traded on the New York Stock Exchange under the symbol CNB and is located online at <a href="https://www.colonialbank.com">www.colonialbank.com</a>. In some newspapers, the stock is listed as ColBgp.

Colonial's management will host a conference call on January 23, 2008 at 9:00 AM/ET to discuss the earnings results for 2007. Individuals are encouraged to listen to the live webcast of the presentation as well as view a slide presentation by visiting Colonial's website at <a href="www.colonialbank.com">www.colonialbank.com</a>. The webcast will be hosted under "Events and Presentations" located under the "Investor Relations" section of the website. To participate in the Q&A session of the conference call, dial (888) 244-2459 or (913) 312-0728 Toll International, (Leader: Lisa Free).

A replay of the conference call will be available beginning at 6:00 PM/ET on January 23, 2008 and ending at midnight on January 28, 2008 by dialing (888) 203-1112 (Domestic Toll-Free) or (719) 457-0820 (Toll International). The passcode for both numbers is 4512592.

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- the inability of BancGroup to realize elements of its strategic plans for 2008 and beyond;
- natural disasters in BancGroup's primary market areas which result in prolonged business disruption or materially impair the value of collateral securing loans;
- management's assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events;
- the impact of recent and future federal and state regulatory changes;
- current and future litigation, regulatory investigations, proceedings or inquiries;
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#### THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES FINANCIAL HIGHLIGHTS (Unaudited)

#### **Statement of Condition Summary**

	Dec 31,	Dec 31,	% Change Dec '06
(Dollars in millions)	2007	2006	to Dec '07
Total assets	\$25,976	\$22,784	14%
Loans, net of unearned income	15,923	15,479	3%
Total securities	3,683	3,085	19%
Non-time deposits	9,772	9,093	7%
Total deposits	18,544	16,091	15%
Shareholders' equity	2,274	2,057	11%

#### **Earnings Summary**

	Three Months Ended Twelve Months Ended			ed		
(In thousands, except per share amounts)	Dec 31, 2007	Sept 30, 2007	% Change Sept '07 to Dec '07	Dec 31, 2007	Dec 31, 2006	% Change Dec 31, '06 to '07
Net Income:						
Net interest income	\$195,201	\$196,011	0%	\$761,374	\$755,267	1%
Provision for loan losses	93,295	4,800	1844%	106,450	22,142	381%
Core noninterest income	57,316	52,958	8%	209,433	181,621	15%
Securities and derivatives gains, net	1,950	_	NM	4,047	4,772	-15%
Securities restructuring charges	_	_	NM	(36,006)		NM
Gain on sale of mortgage loans	_	_	NM	3,850	—	NM
Gain on sale of merchant services		_	NM	4,900	_	NM
Gain on sale of Goldleaf			NM		2,829	NM
Total noninterest income	59,266	52,958	12%	186,224	189,222	-2%
Core noninterest expense	140,814	133,698	5%	542,139	519,188	4%
Severance expense	2,571	500	414%	6,616	413	1502%
Merger related expenses	1,717	753	128%	4,015	_	NM
Net losses related to the early extinguishment of						
debt	_	_	NM	6,908	_	NM
Total noninterest expense	145,102	134,951	8%	559,678	519,601	8%
Minority interest expense/REIT preferred						
dividends	5,336	5,336	0%	12,984	_	NM
Income before tax	10,734	103,882	-90%	268,486	402,746	-33%
Income tax	1,762	34,527	-95%	87,561	136,933	-36%
Net Income	\$ 8,972	\$ 69,355	-87 %	\$180,925	\$265,813	-32%
DILUTED EARNINGS PER SHARE:	<u> </u>	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
EPS - GAAP	\$ 0.06	\$ 0.45	-87%	\$ 1.17	\$ 1.72	-32%
One-time gains, net of tax (1)	_	_		(0.03)	(0.01)	
Restructuring and other charges, net of tax (2)	0.02	_		0.23	`— ´	
EPS - Operating	\$ 0.08	\$ 0.45	-82 %	\$ 1.37	\$ 1.71	-20%
Average diluted shares outstanding	154,532	154,320		154,391	154,810	
KEY RATIOS:	<del>-</del>	,- ,-		, , , , , ,	, , , ,	
Net interest margin	3.43%	3.65%	-6%	3.55%	3.71%	-4%
Book value per share	\$ 14.44	\$ 14.16	2%	\$ 14.44	\$ 13.46	7%
Dividends paid per share	\$ 0.1875	\$ 0.1875	0%	\$ 0.7500	\$ 0.6800	10%
1 1						

<sup>(1)</sup> Includes gain on sale of mortgage loans, merchant services and Goldleaf.

<sup>(2)</sup> Includes securities restructuring charges, severance expense, merger related expenses and net losses related to the early extinguishment of debt.

# THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

#### **Earnings Summary**

						Twelve Mor	ths Ended
(Dollars in thousands, except per share amounts)	4th Qtr. 2007	3rd Qtr. 2007	2nd Qtr. 2007	1st Qtr. 2007	4th Qtr. 2006	Dec 31, 2007	Dec 31, 2006
Net interest income	\$195,201	\$196,011	\$190,217	\$179,945	\$184,468	\$761,374	\$755,267
Provision for loan loss	93,295	4,800	6,105	2,250	3,400	106,450	22,142
Noninterest income:							
Service charges on deposit							
accounts	19,717	19,376	18,694	17,679	18,884	75,466	65,071
Electronic banking	4,843	4,923	4,648	4,401	4,356	18,815	17,212
Other retail banking fees	2,614	2,794	3,255	3,612	3,543	12,275	14,436
Retail banking fees	27,174	27,093	26,597	25,692	26,783	106,556	96,719
Financial planning services	4,123	4,506	4,283	3,822	3,316	16,734	14,054
Mortgage banking origination and							
sales	4,840	3,236	3,660	3,187	3,706	14,923	13,540
Mortgage warehouse fees	3,017	5,936	6,332	6,955	6,935	22,240	25,323
Bank-owned life insurance	5,203	5,070	5,002	4,955	3,797	20,230	15,954
Other income	12,959	7,117	6,891	1,783	4,904	28,750	16,031
Core noninterest income	57,316	52,958	52,765	46,394	49,441	209,433	181,621
Securities and derivatives gains, net	1,950	_	1,116	981	388	4,047	4,772
Securities restructuring charges	_	_	_	(36,006)	_	(36,006)	_
Gain on sale of mortgage loans	_	_	_	3,850	_	3,850	_
Gain on sale of merchant services	_	_	4,900	_	_	4,900	_
Gain on sale of Goldleaf							2,829
Total noninterest income	59,266	52,958	58,781	15,219	49,829	186,224	189,222
Noninterest expense:							
Salaries and employee benefits	70,900	68,345	70,256	69,554	67,432	279,055	279,612
Occupancy expense of bank							
premises, net	21,848	19,634	18,722	18,505	18,210	78,709	67,338
Furniture and equipment expense	13,564	13,226	13,350	13,122	12,953	53,262	48,585
Professional services	5,092	4,967	4,628	4,100	4,773	18,787	18,465
Electronic banking and other retail							
banking expenses	4,175	5,766	5,507	4,212	4,418	19,660	13,521
Amortization of intangible assets	3,606	3,500	3,201	3,051	3,050	13,358	12,209
Communications	2,531	2,677	2,900	2,991	2,919	11,099	10,845
Postage and courier	2,736	2,589	2,692	2,639	2,407	10,656	10,476
Advertising	2,597	1,570	3,683	2,215	2,514	10,065	10,782
Travel	1,670	1,586	1,950	1,739	2,127	6,945	8,200
Other expense	12,095	9,838	10,447	8,163	9,313	40,543	39,155
Core noninterest expense	140,814	133,698	137,336	130,291	130,116	542,139	519,188
Severance expense	2,571	500	520	3,025	413	6,616	413
Merger related expenses	1,717	753	1,116	429	_	4,015	_
Net losses related to the early							
extinguishment of debt	_	_	2,512	4,396	_	6,908	_
Total noninterest expense	145,102	134,951	141,484	138,141	130,529	559,678	519,601
Minority interest expense/REIT							
preferred dividends	5,336	5,336	2,312	_	_	12,984	_
Income before tax	10,734	103,882	99,097	54,773	100,368	268,486	402,746
Income tax	1,762	34,527	32,978	18,294	34,125	87,561	136,933
Net Income	\$ 8,972	\$ 69,355	\$ 66,119	\$ 36,479	\$ 66,243	\$180,925	\$265,813
Earnings per share - Diluted	\$ 0.06	\$ 0.45	\$ 0.43	\$ 0.24	\$ 0.43	\$ 1.17	\$ 1.72
Selected ratios	ψ 0.00	Ψ 0.73	Ψ 0.73	Ψ 0.27	Ψ Ψ.Τ.	ψ 1.17	Ψ 1./2
Return on average assets*	0.14%	1.15%	1.15%	0.64%	1.16%	0.76%	1.20%
Return on average assets  Return on average equity*	1.58%	12.65%	12.24%	7.15%	12.85%	8.35%	13.34%
Efficiency ratio(1)	55.29%	53.29%	56.20%	57.38%	55.55%	55.49%	55.34%
Noninterest income(1)/ avg assets*	0.90%	0.88%	0.92%	0.82%	0.86%	0.88%	0.82%
Noninterest expense(1)/ avg assets*	2.22%	2.24%	2.38%	2.26%	2.29%	2.27%	2.33%
rommerest expense(1)/ avg assets	2.2270	2.2470	2.36%	2.20%	2.2970	2.2170	2.3370

Net interest margin	3.43%	3.65%	3.66%	3.46%	3.53%	3.55%	3.71%
Equity to assets	8.75%	8.84%	9.28%	9.09%	9.03%		
Tier one leverage	6.67%	7.34%	7.92%	7.41%	7.81%		
Tangible common equity ratio	4.83%	5.32%	5.65%	6.36%	6.26%		
Tangible capital ratio	6.00%	6.56%	6.93%	6.36%	6.26%		

<sup>(1)</sup> These ratios utilize core noninterest income and core noninterest expense.

<sup>\*</sup> Annualized

### THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CONDITION (Unaudited)

#### STATEMENTS OF CONDITION

(Dollars in thousands)	Dec 31, 2007	Sept 30, 2007	June 30, 2007	Mar 31, 2007	Dec 31, 2006
Assets:					
Cash and due from banks	\$ 474,948	\$ 403,302	\$ 373,978	\$ 359,233	\$ 425,148
Interest bearing deposits in banks, federal					
funds sold	100,160	11,269	11,716	238,105	17,534
Securities purchased under agreements to					
resell	2,049,664	2,084,565	1,195,827	1,327,610	605,937
Total securities (AFS and HTM)	3,682,510	3,574,510	2,720,205	3,386,146	3,085,488
Loans held for sale	1,544,222	1,243,265	2,040,352	1,113,998	1,474,000
Loans, net of unearned income	15,923,178	15,206,452	15,457,047	14,921,476	15,478,889
Less: Allowance for loan losses	(238,845)	(172,678)	(178,274)	(172,602)	(174,850)
Net loans	15,684,333	15,033,774	15,278,773	14,748,874	15,304,039
Premises and equipment, net	500,558	466,933	464,911	426,893	407,696
Intangible assets, net	1,071,605	912,131	915,379	671,282	674,333
Bank-owned life insurance	475,593	472,324	467,240	462,238	457,812
Accrued interest and other assets	392,396	341,993	354,581	337,523	332,262
Total Assets	\$ 25,975,989	\$ 24,544,066	\$ 23,822,962	\$ 23,071,902	\$ 22,784,249
Liabilities and Shareholders' Equity:					
Noninterest bearing transaction accounts	\$ 2,988,457	\$ 3,445,459	\$ 3,166,851	\$ 2,964,585	\$ 2,869,845
Interest bearing transaction accounts	6,783,116	6,331,223	6,505,883	6,444,194	6,222,818
Total non-time deposits	9,771,573	9,776,682	9,672,734	9,408,779	9,092,663
Time deposits	7,317,108	6,834,610	7,052,084	6,532,932	6,596,827
Brokered time deposits	1,455,586	323,349	359,245	441,012	401,564
Total deposits	18,544,267	16,934,641	17,084,063	16,382,723	16,091,054
Repurchase agreements	568,721	571,331	613,289	768,705	832,672
Federal funds purchased and other short-term					
borrowings	_	751,000	535,320	511,076	1,133,000
Long-term debt	4,023,836	3,604,927	2,919,387	3,051,628	2,522,273
Other liabilities	272,536	220,015	167,937	261,442	147,915
Total liabilities	23,409,360	22,081,914	21,319,996	20,975,574	20,726,914
Minority interest/REIT preferred securities	293,058	293,206	293,278	_	_
Total shareholders' equity	2,273,571	2,168,946	2,209,688	2,096,328	2,057,335
Total Liabilities and Shareholders' Equity	\$ 25,975,989	\$ 24,544,066	\$ 23,822,962	\$ 23,071,902	\$ 22,784,249
Common Shares Issued	167,407,169	163,172,315	163,102,683	156,662,992	156,258,708
Common Shares Outstanding	157,440,442	153,205,588	157,378,056	152,954,065	152,852,381

#### THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

#### **AVERAGE VOLUME AND RATES** (unaudited)

	Three Months Ended								
		mber 31, 2007			ember 30, 2007			ember 31, 2006	
(Dollars in thousands)	Average Volume	Interest	Rate	Average Volume	Interest	Rate	Average Volume	Interest	Rate
Assets:	, oranic			, ordine	1110105	11111	, ordine	1110105	11110
Loans, net of unearned income									
(2)	\$15,388,350	\$285,155	7.36%	\$15,312,020	\$296,369	7.69%	\$15,463,091	\$301,801	7.75%
Loans held for sale (2)	1,642,694	27,125	6.55%	1,637,193	29,572	7.17%	1,460,508	25,390	6.90%
Securities (2)	3,729,893	55,023	5.90%	3,087,712	44,944	5.82%	3,169,289	41,103	5.19%
Securities purchased under									
agreements to resell	2,021,052	33,529			25,616				
Other interest earning assets	135,136	1,512	4.45%	78,987	977	4.91%			5.34%
Total interest earning assets (1)	22,917,125	\$402,344	6.98%	21,583,869	\$397,478	7.32%	20,812,831	\$380,477	7.27%
Nonearning assets (2)	2,414,450			2,288,847			1,920,659		
Total assets	\$25,331,575			\$23,872,716			\$22,733,490		
Liabilities and Shareholders'	<del></del>								
Equity:									
Interest bearing non-time									
deposits	\$ 6,363,370	\$ 43,564	2.72%	\$ 6,412,818	\$ 50,106	3.10%	\$ 6,163,786	\$ 49,059	3.16%
Time deposits (2)	7,791,880				92,111	4.99%		84,038	
Total interest bearing deposits	14,155,250	140,463	3.94%	13,732,885	142,217	4.11%	13,053,053	133,097	4.05%
Repurchase agreements	566,305		3.55%			4.11%			
Federal funds purchased and	·	ĺ		ŕ	ĺ		ŕ	·	
other short-term borrowings	937,034	10,985	4.65%	655,125	8,474	5.13%	1,198,104	16,030	5.31%
Long-term debt (2)	3,907,985	48,484	4.93%	3,290,566	43,005	5.19%	2,526,515	36,730	5.78%
Total interest bearing liabilities	19,566,574	\$204,997	4.16%	18,240,920	\$199,522	4.34%	17,630,590	\$195,684	4.41%
Noninterest bearing demand									
deposits	2,982,015			2,949,526			2,886,424		
Other liabilities (2)	236,435			213,124			171,297		
Total liabilities	22,785,024			21,403,570			20,688,311		
Minority interest/REIT	, ,			, ,			, ,		
preferred securities	293,098			293,244			_		
Shareholders' equity	2,253,453			2,175,902			2,045,179		
Total liabilities and									
shareholders' equity	\$25,331,575			\$23,872,716			\$22,733,490		
Rate differential	<del></del>		2.82%			2.98%			2.86%
Net yield on interest-earning assets			2.0276			2.,, 0,,0			2.0070
on a tax equivalent basis		\$197,347	3.43%		\$197,956	3.65%		\$184,793	3.53%
Taxable equivalent adjustments (1):		, ,			, ,				
Loans		(204)			(247)			(94)	ı
Securities		(1,942)			(1,698)			(231)	
Total taxable equivalent									
adjustments		(2,146)			(1,945)			(325)	ı
Net interest income		\$195,201			\$196,011			\$184,468	
TOTAL AVERAGE DEPOSITS									
Total interest bearing deposits	\$14,155,250	\$140,463	3.94%	\$13,732,885	\$142,217	4.11%	\$13,053,053	\$133,097	4.05%
Noninterest bearing demand deposits	2,982,015	_	_	2,949,526		_	2,886,424		
Total average deposits	\$17,137,265	\$140,463	3.25%	\$16,682,411		3.38%	\$15,939,477		3.31%
								. , ,	

<sup>(1)</sup> Interest earned and average rates on securities and loans exempt from income taxes are reflected on a fully tax equivalent basis using a federal income tax rate of 35%, net of nondeductible interest expense.

<sup>(2)</sup> Unrealized gains (losses) on available for sale securities and the adjustments for mark to market valuations on hedged assets and liabilities have been classified in either nonearning assets or other liabilities.

#### THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

#### **AVERAGE VOLUME AND RATES** (unaudited)

	Twelve Months Ended December 31,					
	2007 2006					
(Dollars in thousands)	Average Volume	Interest	Rate	Average Volume	Interest	Rate
Assets:	volume	Interest	Nate	Volume	Interest	Kate
Loans, net of unearned income (2)	\$15,290,766	\$1.168.231	7.64%	\$15,339,699	\$1.165.917	7.60%
Loans held for sale (2)	1,613,170		6.87%	1,374,115	92,921	6.76%
Securities (2)	3,170,823	179,410	5.66%			5.09%
Securities purchased under agreements to resell	1,467,233	99,602	6.79%			6.78%
Other interest earning assets	94,875	4,598	4.85%	88,799	4,434	4.99%
Total interest earning assets (1)	21,636,867	\$1,562,699	7.22%	20,409,906	\$1,456,831	7.14%
Nonearning assets (2)	2,208,397			1,827,784		
Total assets	\$23,845,264			\$22,237,690		
Liabilities and Shareholders' Equity:						
Interest bearing non-time deposits	\$ 6,366,423	\$ 191,815	3.01%	\$ 6,110,866	\$ 171,560	2.81%
Time deposits (2)	7,287,170	363,018	4.98%	6,708,168	297,729	4.44%
Total interest bearing deposits	13,653,593	554,833	4.06%	12,819,034	469,289	3.66%
Repurchase agreements	600,176		4.13%	867,534	37,327	4.30%
Federal funds purchased and other short-term borrowings	846,853		5.09%	1,119,169	57,464	5.13%
Long-term debt (2)	3,292,036	172,365	5.24%		136,237	5.86%
Total interest bearing liabilities	18,392,658	\$ 795,111	4.32%	17,130,242	\$ 700,317	4.09%
Noninterest bearing demand deposits	2,912,527			2,969,285		
Other liabilities (2)	194,725			145,391		
Total liabilities	21,499,910			20,244,918		
Minority interest/REIT preferred securities	179,058			_		
Shareholders' equity	2,166,296			1,992,772		
Total liabilities and shareholders' equity	\$23,845,264			\$22,237,690		
Rate differential			2.90%			3.05%
Net yield on interest-earning assets on a tax equivalent basis		\$ 767,588	3.55%		\$ 756,514	3.71%
Taxable equivalent adjustments (1):						
Loans		(830)			(325)	
Securities		(5,384)			(922)	
Total taxable equivalent adjustments		(6,214)			(1,247)	
Net interest income		\$ 761,374			\$ 755,267	
TOTAL AVERAGE DEPOSITS						
Total interest bearing deposits	\$13,653,593	\$ 554,833	4.06%	\$12,819,034	\$ 469,289	3.66%
Noninterest bearing demand deposits	2,912,527		_	2,969,285		_
Total average deposits	\$16,566,120	\$ 554,833	3.35%	\$15,788,319	\$ 469,289	2.97%

<sup>(1)</sup> Interest earned and average rates on securities and loans exempt from income taxes are reflected on a fully tax equivalent basis using a federal income tax rate of 35%, net of nondeductible interest expense.

<sup>(2)</sup> Unrealized gains (losses) on available for sale securities and the adjustments for mark to market valuations on hedged assets and liabilities have been classified in either nonearning assets or other liabilities.

#### THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES ASSET QUALITY (unaudited)

Total nonperforming assets

Quarter to date

Year to date

is being accrued

Net charge-offs:

Total charge-offs

Total recoveries

Aggregate loans contractually past due 90 days for which interest

#### **RATIOS**

	Dec 31, 2007	Sept 30, 2007	June 30, 2007	March 31, 2007	Dec 31, 2006
Period end:					
Allowance as a percent of net loans	1.50%	1.14%	1.15%	1.16%	1.13%
Total nonperforming assets as a percent of net loans, other					
real estate and repossessions	0.86%	0.46%	0.29%	0.22%	0.16%
Allowance as a percent of nonperforming assets	174%	246%	391%	525%	695%
Allowance as a percent of nonperforming loans	196%	280%	460%	601%	1247%
Net charge-offs as a percent of average net loans:					
Quarter to date (annualized)	0.88%	0.27%	0.20%	0.06%	0.12%
Year to date (annualized)	0.35%	0.18%	0.13%	0.06%	0.12%
NONPERFORMING ASSETS					
(Dollars in thousands)	Dec 31, 2007	Sept 30, 2007	June 30, 2007	March 31, 2007	Dec 31, 2006
Nonaccrual loans	\$121,886	\$61,599	\$38,719	\$28,721	\$14,025
Restructured loans					
Total nonperforming loans	121,886	61,599	38,719	28,721	14,025
Other real estate owned	15,760	8,554	6,833	4,134	1,869
Loans held for sale	_	_	_	_	9,255

\$137,646

\$ 23,837

\$ 34,818

\$ 33,895

\$ 54,066

(923)

\$70,153

\$20,617

\$13,744

(3,348)

\$10,396

\$20,171

\$45,552

\$19,468

\$ 9,234

(1,654)

\$ 7,580

\$ 9,775

\$32,855

\$ 6,247

\$ 3,542

\$ 2,195

\$ 2,195

(1,347)

\$25,149

\$ 8,138

\$ 6,301

(1,634)

\$ 4,667

\$18,343

### THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES RECONCILIATION OF CERTAIN FINANCIAL MEASURES (unaudited)

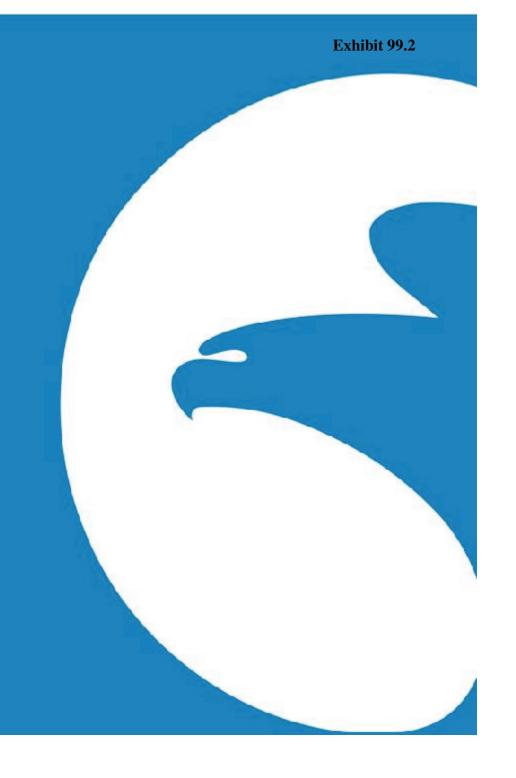
#### RECONCILIATION OF CERTAIN FINANCIAL MEASURES

(Dollars in thousands)		Dec 31, 2007	Dec 31, 2006	% Change
Loan growth:	_			
Total Loans	\$	15,923,178	\$15,478,889	3%
Excluding:				
Impact of residential real estate loans sold in 1st quarter		_	(489,625)	
Impact of Commercial Bankshares acquisition		_	585,340	
Impact of Citrus & Chemical Bancorporation acquisition			533,245	
Total loans, as adjusted	\$	15,923,178	\$16,107,849	-1%
		2007	2006	% Change
Average deposit growth:				
Average total deposits	\$	16,566,120	\$15,788,319	5%
Excluding:				
Impact of Commercial Bankshares acquisition		_	483,346	
Impact of Citrus & Chemical Bancorporation acquisition		_	51,607	
Average total deposits, as adjusted	\$	16,566,120	\$16,323,272	1%
	_	4th Qtr. 2007	3rd Qtr. 2007	% Change
Average deposit growth:	_	2007	2007	% Change
Average total deposits				% Change
Average total deposits  Excluding:	\$	2007	\$16,682,411	
Average total deposits		2007 17,137,265 —	2007	
Average total deposits  Excluding:		2007	\$16,682,411	
Average total deposits  Excluding:  Impact of Citrus & Chemical Bancorporation acquisition  Average total deposits, as adjusted		2007 17,137,265 —	2007 \$16,682,411 204,747	3%
Average total deposits  Excluding:  Impact of Citrus & Chemical Bancorporation acquisition  Average total deposits, as adjusted  Period end mortgage warehouse assets under management:	Dec 31, 2007	2007 17,137,265 —— 17,137,265 Sept 30, 2007	2007 \$16,682,411 204,747 \$16,887,158 \$Change	3% 1%  **Change**
Average total deposits  Excluding:  Impact of Citrus & Chemical Bancorporation acquisition  Average total deposits, as adjusted  Period end mortgage warehouse assets under management:  Securities purchased under agreements to resell - MWL	Dec 31, 2007 \$1,549,664	2007 17,137,265 —— 17,137,265 Sept 30, 2007 \$1,584,565	2007 \$16,682,411 204,747 \$16,887,158 \$Change \$ (34,901)	3% 1%  **Change** -2%
Average total deposits  Excluding:  Impact of Citrus & Chemical Bancorporation acquisition  Average total deposits, as adjusted  Period end mortgage warehouse assets under management:  Securities purchased under agreements to resell - MWL  Loans held for sale	\$\frac{\text{Dec 31,}}{2007}\$\$ \$1,549,664 \$1,484,502	2007  17,137,265  — 17,137,265  Sept 30, 2007  \$1,584,565 1,218,936	2007 \$16,682,411 204,747 \$16,887,158 \$Change \$ (34,901) 265,566	3% 1%  **Change* -2% 22%
Average total deposits  Excluding:  Impact of Citrus & Chemical Bancorporation acquisition  Average total deposits, as adjusted  Period end mortgage warehouse assets under management:  Securities purchased under agreements to resell - MWL  Loans held for sale  Mortgage warehouse loans	\$\frac{\text{Dec 31,}}{2007}\$ \$1,549,664 \$1,484,502 \$290,603	2007  17,137,265  ——  17,137,265  Sept 30, 2007  \$1,584,565 1,218,936 176,511	2007 \$16,682,411 204,747 \$16,887,158 \$Change \$ (34,901) 265,566 114,092	3%  1%  % Change  -2% 22% 65%
Average total deposits  Excluding:  Impact of Citrus & Chemical Bancorporation acquisition  Average total deposits, as adjusted  Period end mortgage warehouse assets under management:  Securities purchased under agreements to resell - MWL  Loans held for sale  Mortgage warehouse loans  Total mortgage warehouse assets on balance sheet	\$\frac{\textbf{Dec 31,}}{2007}\$ \$1,549,664 \$1,484,502 \$290,603 \$3,324,769	2007  17,137,265  ——  17,137,265  Sept 30, 2007  \$1,584,565 1,218,936 176,511 2,980,012	2007 \$16,682,411 204,747 \$16,887,158 \$Change \$ (34,901) 265,566 114,092 344,757	3%  1%  % Change  -2% 22% 65% 12%
Average total deposits  Excluding:  Impact of Citrus & Chemical Bancorporation acquisition  Average total deposits, as adjusted  Period end mortgage warehouse assets under management:  Securities purchased under agreements to resell - MWL  Loans held for sale  Mortgage warehouse loans	\$\frac{\text{Dec 31,}}{2007}\$ \$1,549,664 \$1,484,502 \$290,603	2007  17,137,265  ——  17,137,265  Sept 30, 2007  \$1,584,565 1,218,936 176,511	2007 \$16,682,411 204,747 \$16,887,158 \$Change \$ (34,901) 265,566 114,092	3%  1%  % Change  -2% 22% 65%

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COLONIAL BANCGROUP

**2007 Earnings Overview** 



### **Forward Looking Statements**



This presentation includes "forward-looking statements" within the meaning of the federal securities laws. Words such as "believes," "estimates," "plans," "expects," "should," "may," "might," "outlook," "potential" and "anticipates," the negative of these terms and similar expressions, as they relate to The Colonial BancGroup, Inc. (BancGroup) (including its subsidiaries or its management), are intended to identify forward-looking statements. The forward-looking statements in this presentation are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by such statements. In addition to factors mentioned elsewhere in this presentation or previously disclosed in BancGroup's SEC reports (accessible on the SEC's website at <a href="www.sec.gov">www.sec.gov</a> or on BancGroup's website at <a href="www.colonialbank.com">www.colonialbank.com</a>), the following factors, among others, could cause actual results to differ materially from forward-looking statements and future results could differ materially from historical performance. These factors are not exclusive:

- economic conditions affecting real estate values and transactions in BancGroup's market and/or general economic conditions, either nationally or regionally, that are less favorable then expected;
- changes in the interest rate environment which expand or reduce margins or adversely affect critical estimates as applied and projected returns on investments;
- deposit attrition, customer loss, or revenue loss in the ordinary course of business;
- increases in competitive pressure in the banking industry and from non-banks;
- costs or difficulties related to the integration of the businesses of BancGroup and institutions it acquires are greater than expected;
- the inability of BancGroup to realize elements of its strategic plans for 2008 and beyond;
- changes in the interest rate environment which expand or reduce margins or adversely affect critical estimates as applied and projected returns on investments;
- natural disasters in BancGroup's primary market areas which result in prolonged business disruption or materially impair the value of collateral securing loans;
- management's assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events;
- the impact of recent and future federal and state regulatory changes;
- current or future litigation, regulatory investigations, proceedings or inquiries;
- strategies to manage interest rate risk may yield results other than those anticipated;
- changes which may occur in the regulatory environment;
- a significant rate of inflation (deflation);
- · acts of terrorism or war; and
- changes in the securities markets.

Many of these factors are beyond BancGroup's control. The reader is cautioned not to place undue reliance on any forward looking statements made by or on behalf of BancGroup. Any such statement speaks only as of the date the statement was made or as of such date that may be referenced within the statement. BancGroup does not undertake any obligation to update or revise any forward-looking statements.

### **2007 Summary of Results**



- Earnings per share of \$0.06 for the 4<sup>th</sup> quarter, including \$0.26 of provision in excess of net charge-offs and \$0.02 of merger and severance costs
- Significant increase in loan loss reserve to 1.50% of loans at 12/31/07 compared to 1.14% at 9/30/07 and 1.13% at 12/31/06
- Net charge-off ratio was 0.35% for 2007 and 0.88% annualized for the 4<sup>th</sup> quarter; \$34 million in net charge-offs in the 4<sup>th</sup> quarter; \$93 million in loan loss provision or 2.7 times 4<sup>th</sup> quarter net charge-offs
- Nonperforming assets ratio was 0.86% at 12/31/07 compared to 0.46% at 9/30/07
- Net interest income increased 1% over 2006; Net interest margin of 3.55% for 2007 and 3.43% for the 4<sup>th</sup> quarter
- Strong core noninterest income growth of 15% over 2006
- Average deposit growth of 5% over 2006
- Closed and integrated the acquisition of Citrus and Chemical in December and Commercial Bank of Florida in June
- Total assets of \$26 billion at 12/31/07
- > Increase in annual dividend rate to \$0.76

\* Estimated



# **Summary of Loan Loss Experience**

2003 - 2007



	2007	2006	2005	2004	2003
Reserve Ratio to Net Loans	1.50%	1.13%	1.15%	1.16%	1.20%
Reserve (\$ in 000's)	\$238,845	\$174,850	\$171,051	\$148,802	\$138,549
Coverage of Nonperforming Assets	174%	695%	536%	402%	184%
Net Charge-off Ratio to Average Loans	0.35%	0.12%	0.14%	0.19%	0.31%
Net Charge-offs (\$ in 000's)	\$54,066	\$18,343	\$19,211	\$23,598	\$35,471
Years of Net Charge-offs in Reserve	4.42	9.53	8.90	6.31	3.91
Nonperforming Assets (\$ in 000's)	\$137,646	\$25,149	\$31,931	\$37,039	\$75,440
Ratio of Nonperforming Assets to Net Loans	0.86%	0.16%	0.21%	0.29%	0.65%

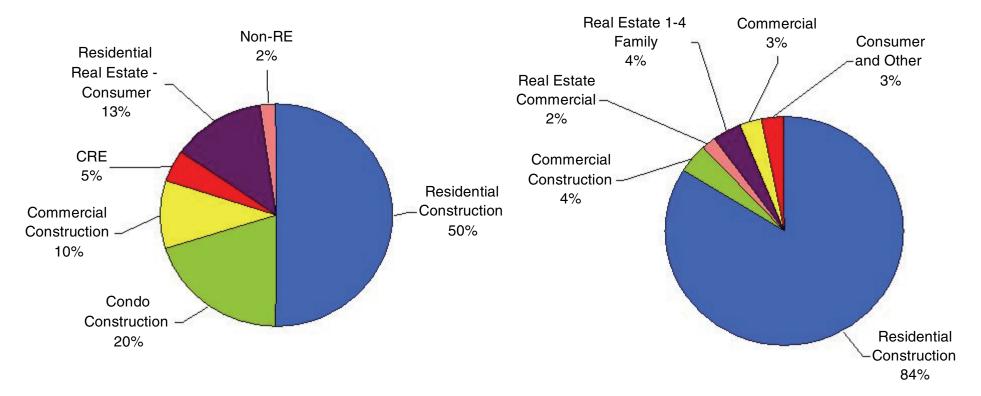
### **Nonperforming Assets & Net Charge-offs**

At 12/31/2007



Nonperforming Assets by Property Type - \$138 million

4<sup>th</sup> Quarter
Net Charge-offs - \$34 million

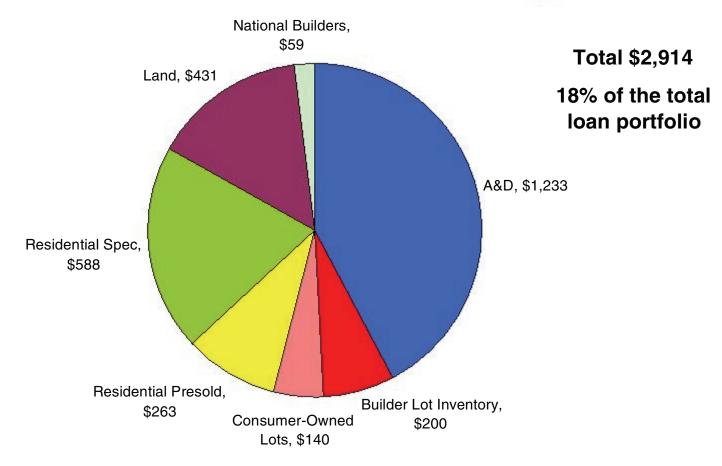




### **Residential Construction Outstandings**



At 12/31/2007: (\$ in millions)

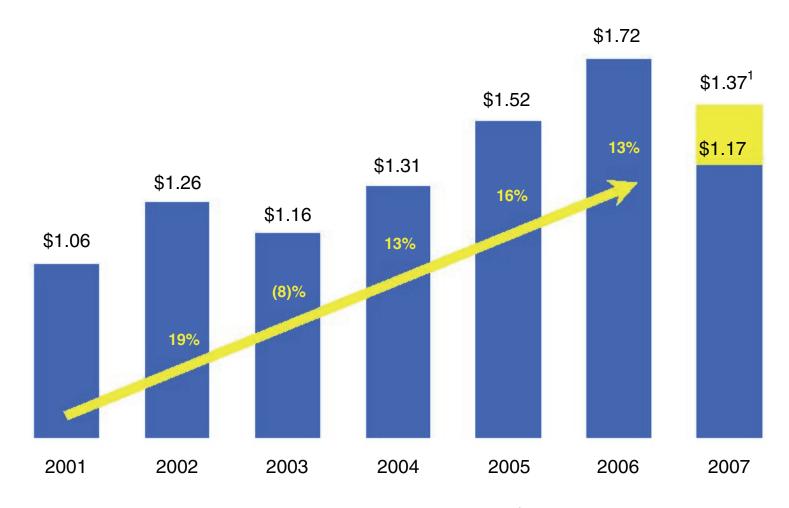




### **Earnings Per Share**

(diluted)



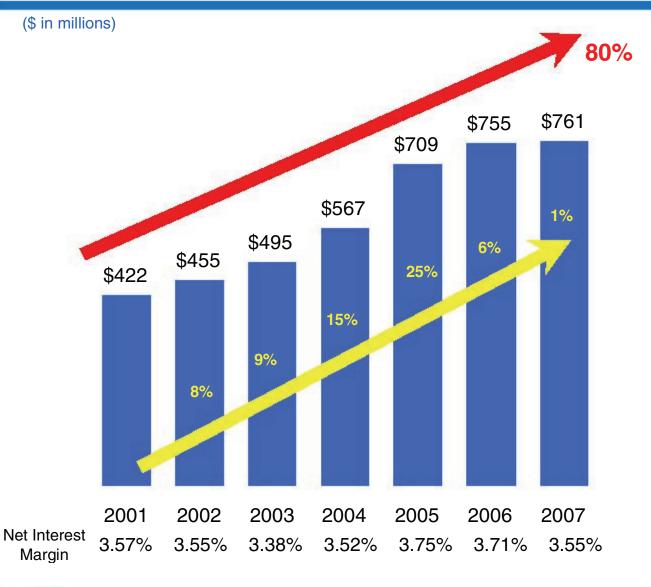


 $^{\mbox{\scriptsize 1}}\mbox{Excluding}$  one-time gains, restructuring and other charges



#### **Net Interest Income**











# **Net Interest Income and Margin**

(\$ in millions)



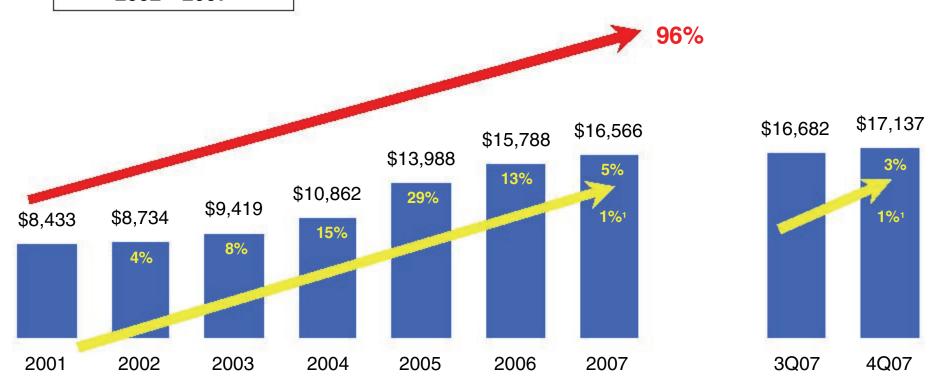
	Tax Equivalent NII	NIM
3Q07	\$198.0	3.65%
Citrus and Chemical Bank	1.8	0.00%
Deposit mix change and inelastic deposit pricing	(5.2)	-0.09%
Increase in Mortgage Warehouse assets	2.1	-0.05%
Asset sensitivity	(2.2)	-0.04%
Growth in securities and other low yielding assets	2.8	-0.04%
4Q07	\$197.3	3.43%

### **Average Deposits**

(\$ in millions)



5 Year CAGR = 14% 2002 - 2007



<sup>1</sup>Excluding acquisitions





# Strong Growth in Noninterest Income

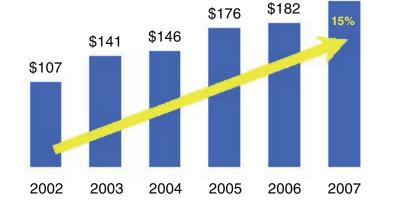


\$209

and Controlled Expenses

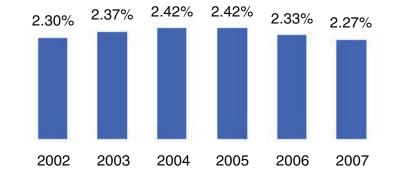
(\$ in millions)

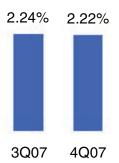
# Core Noninterest Income<sup>1</sup> Growth





# Core Noninterest Expense<sup>2</sup> to Average Assets





<sup>2</sup>Excluded from noninterest expense are net losses related to the early extinguishment of debt, severance expense and merger related expenses



<sup>&</sup>lt;sup>1</sup>Excluded from noninterest income are securities and derivatives gains (losses), securities restructuring charges, changes in fair value of swap derivatives and gain on sale of Goldleaf, merchant services, branches and mortgage loans

### **Capital and Liquidity**



#### Solid capital position

• Key ratios at 12/31/07:

-	Tangible common equity ratio	4.83%
-	Tangible capital ratio	6.00%
-	Tier I leverage ratio	6.67%*
-	Tier I capital ratio	8.22%*
-	Total risk based capital ratio	11.02%*

#### Strong liquidity

 Ample sources of liquidity which allows Colonial to use the lowest cost funding available

#### Strong, high quality investment portfolio

- 99.6% of the portfolio is AAA rated or government backed
- No subprime exposure
- ➤ Dividend of \$0.76\* for 2008, 18<sup>th</sup> year of increased dividends



### 2008 Summary

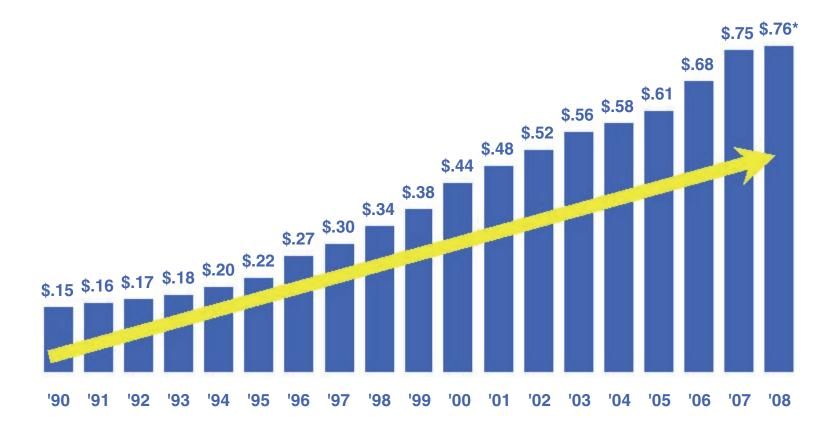


- We see 2008 being a challenging operating environment for all banks including Colonial
- We believe that we have a realistic view of the operating environment
- Liquidity is strong
- Solid capital
- We have significant financial flexibility to weather the tough times ahead
- Increased dividend to \$.76\* per share; current dividend yield of over 6%





#### **18 YEARS OF INCREASED DIVIDENDS**



\*Estimated



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# **Supplemental Information**





	Sep YTD 2007	4Q07	Full Year 2007		
Diluted EPS - GAAP	\$1.11	\$0.06	\$1.17		
Impact of one-time gains:					
Gain on sale of mortgage loans	(0.02)	-	(0.02)		
Gain on sale of merchant services	(0.03)	-	(0.03)		
Impact of restructuring and other charges:					
Securities restructuring charges	0.23	-	0.23		
Severance expense	0.03	0.02	0.05		
Merger related expenses	0.01	0.01	0.02		
Loss on extinguishment of debt	0.05	-	0.05		
	0.27	0.03	0.30		
Income tax benefit	(0.09)	(0.01)	(0.10)		
After tax impact	0.18	0.02	0.20		
Diluted EPS - Operating	\$1.29	\$0.08	\$1.37		



### **Selected Average Balances**

(\$ in millions)



						% Change From		
	2007	2006	4Q07	3Q07	4Q06	2006	3Q07	4Q06
Earning Assets	\$ 21,637	\$ 20,410	\$ 22,917	\$ 21,584	\$ 20,813	6%	6%	10%
Loans, Net of Unearned Income	15,291	15,340	15,388	15,312	15,463	-	-	-
Loans Held for Sale	1,613	1,374	1,643	1,637	1,461	17%	-	12%
Securities	3,171	3,014	3,730	3,088	3,169	5%	21%	18%
Resell Agreements and Other Interest Earning Assets	1,562	682	2,156	1,547	720	129%	39%	199%
Total Assets	23,845	22,238	25,332	23,873	22,733	7%	6%	11%
Total Deposits	16,566	15,788	17,137	16,682	15,939	5%	3%	8%
Noninterest Bearing Deposits	2,913	2,969	2,982	2,950	2,886	-2%	1%	3%
Interest Bearing Transaction Accounts	6,366	6,111	6,363	6,412	6,164	4%	-1%	3%
Time Deposits	7,287	6,708	7,792	7,320	6,889	9%	6%	13%
Repurchase Agreements	600	868	566	562	853	-31%	1%	-34%
S/T Borrowings and Fed Funds	847	1,119	937	655	1,198	-24%	43%	-22%
L/T Debt	3,292	2,325	3,908	3,291	2,527	42%	19%	55%
Shareholders' Equity	2,166	1,993	2,253	2,176	2,045	9%	4%	10%



### **Noninterest Income**

(\$ in millions)



					% Cha	% Change	
	2007	2006	4Q07	3Q07	YTD	QTR	
Service charges on deposit accounts	\$ 75.5	\$ 65.1	\$ 19.7	\$ 19.4	16%	2%	
Electronic banking	18.8	17.2	4.9	4.9	9%	-	
Other retail banking fees	12.3	14.4	2.6	2.8	-15%	-7%	
Retail banking fees	106.6	96.7	27.2	27.1	10%	-	
Financial planning services	16.7	14.1	4.1	4.5	19%	-9%	
Mortgage banking origination and sales	14.9	13.5	4.8	3.2	10%	50%	
Mortgage warehouse fees	22.2	25.3	3.0	5.9	-12%	-49%	
Bank-owned life insurance	20.2	16.0	5.2	5.1	26%	2%	
Other income	28.8_	16.0	13.0_	7.2	80%	81%	
Core noninterest income	209.4	181.6	57.3	53.0	15%	8%	
Securities and derivatives gains, net	4.0	4.8	2.0	-	NM	NM	
Securities restructuring charges	(36.0)	-	-	-	NM	NM	
Gain on sale of mortgage loans	3.9	-	-	-	NM	NM	
Gain on sale of merchant services	4.9	-	-	-	NM	NM	
Gain on sale of Goldleaf	· - 20	2.8_	<u> </u>	<u>-</u>	NM	NM	
Total noninterest income	\$ 186.2	\$ 189.2	\$ 59.3	\$ 53.0	-2%	12%	
Annualized Noninterest Income to Average Assets <sup>1</sup>	0.88%	0.82%	0.90%	0.88%			
Noninterest Income to Total Revenue <sup>1</sup>	21.6%	19.4%	22.7%	21.3%			

<sup>1</sup>Core noninterest income was used in the calculation



# **Noninterest Expense**

(\$ in millions)



					% Change	
	2007	2006	4Q07	3Q07	YTD	QTR
Salaries and employee benefits	\$ 279.1	\$ 279.6	\$ 70.9	\$ 68.3	- 23	4%
Occupancy expense of bank premises, net	78.7	67.3	21.8	19.6	17%	11%
Furniture and equipment expense	53.3	48.6	13.6	13.2	10%	3%
Professional services	18.8	18.5	5.1	5.0	2%	2%
Electronic banking and other retail banking expenses	19.7	13.5	4.2	5.8	46%	-28%
Amortization of intangible assets	13.3	12.2	3.6	3.5	9%	3%
Communications	11.1	10.8	2.5	2.7	3%	-7%
Postage and courier	10.6	10.5	2.7	2.6	1%	4%
Advertising	10.1	10.8	2.6	1.6	-6%	63%
Travel	6.9	8.2	1.7	1.6	-16%	6%
Other expense	40.5	39.2	12.1	9.8	3%	23%
Core noninterest expense	542.1	519.2	140.8	133.7	4%	5%
Severance expense	6.6	0.4	2.6	0.5	NM	NM
Merger related expenses	4.1	-	1.7	8.0	NM	NM
Net losses related to the early extinguishment of debt	t 6.9	-	S= -	-	NM	NM
Total noninterest expense	\$ 559.7	\$ 519.6	\$ 145.1	\$ 135.0	8%	8%
Efficiency Ratio <sup>1</sup>	55.49%	55.34%	55.29%	53.29%		
Annualized Noninterest Expense to Average Assets <sup>1</sup>	2.27%	2.33%	2.22%	2.24%		

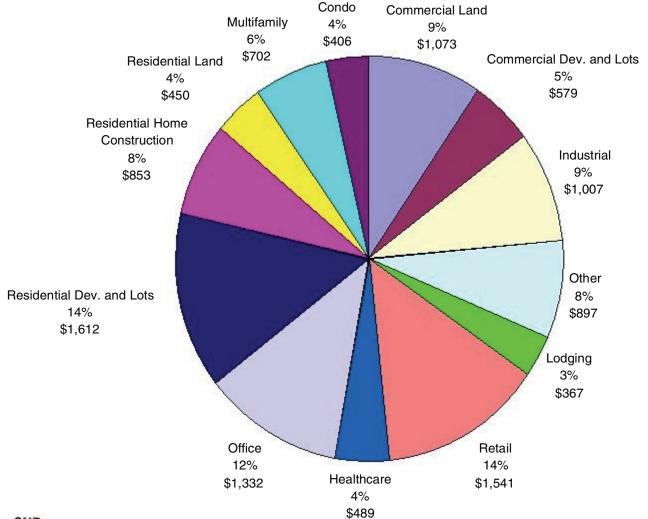
<sup>1</sup>Core noninterest income and core noninterest expense are used in the calculation



#### **Commercial Real Estate & Construction Portfolios**



At 12/31/2007: (\$ in millions)



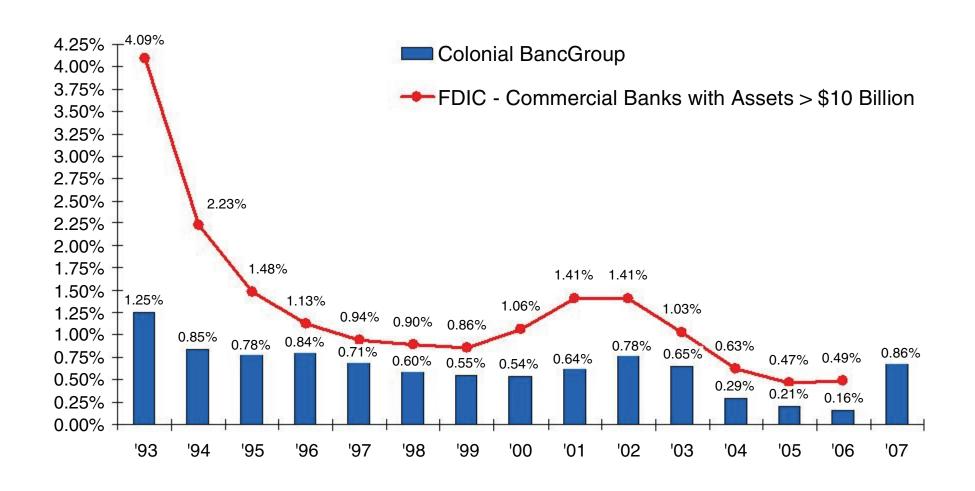
Total \$11,309
71% of the total loan portfolio



### **NPAs Consistently Below Industry**

(as originally reported)





### **Net Charge-Offs/Average Loans**

(as originally reported)



